



Republic of Malawi

Ministry of Agriculture

**REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES – FIRMS SELECTION)**

COUNTRY: Malawi

NAME OF PROJECT: Shire Valley Transformation Programme -1

Credit No.: IDA-61470

Assignment Title: Smallholder Owned Commercial Farm Enterprise (SOCFE) Development Service Provider (SDSP)

Reference No. : MW-MOAIWD-264960/264962/261364-CS-CQS

The Government of Malawi has received financing from the World Bank toward the cost of the Shire Valley Transformation Program-1 (SVTP-1), and intends to apply part of the proceeds for consulting services.

The consulting services ("the Services") include Smallholder Owned Commercial Farm Enterprise (SOCFE) Development Service Provider (SDSP). This assignment will require to develop the first nine irrigation blocks (farms) in the upper part of the Shire Valley Irrigation Scheme where water will be ready to flow by mid-2023. The overall objective of this assignment is to facilitate development of SOCFE business plans, support initial activities on irrigation block development, and provide capacity building to SOCFEs so that they will be able, with the support of commercial farm managers, to professionally manage commercial farms with viable financial status and sustainable market linkages.

The overall assignment shall be completed within a period of Twenty-one calendar months **(21 months)** from the day of commencement.

The detailed Terms of Reference (TOR) for the assignment can be obtained at the address given below at **(1)**.

The Ministry of Agriculture now invites eligible consulting firms ("Consultants") to indicate their interest in providing the Services. Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The shortlisting criteria are:

- 1) Core business and number of years in business.
- 2) Relevant similar experience, which should include the following: development of business plans for commercial farms; designing and installation of irrigation systems (sprinkler, drip, central pivot, micro-jet, etc.); and capacity building of commercial farmers in agribusiness management.
- 3) Technical and managerial capability of the firm. (Provide only the structure of the organization, general qualifications and number of key staff. Do not provide CVs of Staff. (Key experts will not be evaluated at the shortlisting stage).
- 4) Experience in similar working environment.

The attention of interested Consultants is drawn to Section I, paragraph 1.9 of the World Bank's "Guidelines" **Selection and Employment of Consultants under IBRD Loans and IDA Credits and Grants by World Bank Borrowers, January 2011 revised July 2014** ("Consultant Guidelines"); setting forth the World Bank's policy on conflict of interest.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

A Consultant will be selected in accordance with the Consultant Qualification Selection (CQS) method set out in the *Consultant Guidelines*.

Further information can be obtained at the address below at **(1)** during office hours from 7:30hrs to 12:00hrs and 13.00hrs to 16:30hrs local time, except on Weekends and Public Holidays.

1.0 Address for Clarifications and further information

The Project Coordinator
Shire Valley Transformation Program-1
Private Bag 379
Chichiri
Blantyre 3
Malawi.

Attention: Senior Procurement Specialist

Email: mmaoni.doi@svtp.gov.mw

Copy: mtewete.doi@svtp.gov.mw; mwalabu2005@yahoo.co.uk

Expressions of interest must be delivered in a written form to the address below at **(2)** (in person, or by mail, or by fax, or by e-mail) by **2nd March, 2022**. **The EOIs must be clearly marked Expression of Interest for SOCFE Development Service Provider.**

2.0 Address for Submission of Expressions of Interest

The Chairman Internal Procurement and Asset Disposal Committee
Ministry of Agriculture
Department of Irrigation
Shire Valley Transformation Programme -1
Private Bag 30797
Off Paul Kagame Road
Lilongwe
Malawi

Attention Senior Procurement Specialist (SVTP-1)

E-mail: mmaoni.doi@svtp.gov.mw

Copy: mtewete.doi@svtp.gov.mw; mwalabu2005@yahoo.co.uk